

Infrastructure is Destiny

Economic Returns on US Investment in Democratic AI

SEPTEMBER 2024

Overview

Revolutionary technology propels advances in infrastructure. Capital flows determine where and how the infrastructure is built. Those decisions determine whether a society leads or lags on technological innovation, often with far-reaching consequences. This is why infrastructure is destiny.

The United States leads the world today in development of artificial intelligence because of decisions made decades ago to install fiber-optic cables, coaxial lines and other broadband infrastructure that put the country at the forefront of the early digital revolution. The 1996 Telecommunications Act, with bipartisan support from forward-thinking lawmakers, reinforced the infrastructure as a national strategy.

As revolutionary as electricity, and promising similarly distributed access and benefits, AI can power a reindustrialization across the US, extend its global competitiveness, and boost national, state and household finances for the long term. Investment to extend the US lead in AI can yield tens of thousands of jobs; significant growth in GDP; a modernized, cleaner energy grid and energy policy, featuring nuclear power; and a state-of-the art network of semiconductor manufacturing facilities – invigorating local economies across the country. These are New Deal-sized stakes and scale.

Capital spending on AI already rivals the mainframe era of the late 1960s and the fiber optic deployment of the late 1990s¹ – with an estimated \$175 billion in global infrastructure funds waiting to be committed.² The question is not whether that funding will flow, but where. If it doesn't flow into US-backed global infrastructure projects that advance a global AI that spreads the technology's benefits to the most people possible, then it will flow to China-backed projects that leverage AI to cement and expand autocratic power. There is no third option.

Analysts expect the build to require unprecedented scaling of compute. 2023 saw massive growth in demand for AI data centers – around 167% year-over-year³ – that shows no sign of slowing. The total market for GPU and AI ASIC chips alone is expected to exceed \$150 billion by 2025 and exceed \$230 billion in 2029.⁴ Goldman Sachs now estimates that around 47GW of incremental capacity is needed to serve data center-driven load growth in the US through 2030.

Earlier this year, OpenAI engaged outside experts to work with us on an analysis of the potential jobs and GDP impacts of building 5GW data centers in various locations across the US – to help inform conversations between industry and government about the economic benefits of this next stage of growth for Americans and their communities.

¹ A severe case of COVIDIA: prognosis for an AI-driven US equity market, JP Morgan, Sept. 3, 2024

² Global Infra Leaders 2024 Global Report, Houlihan Lokey Digital Infrastructure Industry Update Q2 2024, Preqin. Sum based on the following screening criteria: Asset Class: Infrastructure; Strategy: Core, Core-Plus, Debt, Opportunistic, Value Added; Sector: Energy, Renewable Energy, Telecommunications, Utilities

³ OpenAI internal analysis, 2024

⁴ Generative AI: Impacts on Processor, Memory, Advanced Packaging and Substrates, Yole Intelligence 2024

Based on computational demand trends for frontier AI models, we estimated at the time we undertook the analysis that a 5GW data center campus would meet the projected requirements, and that the profile of a single 5GW data center would include:



Based on our resulting analysis, employment and GDP growth in the following example states would result from the construction of one 5GW data center:

State	New jobs created/supported*	Growth in GDP
Arizona	42,954	\$ 6,908,848,125
California	38,327	\$ 6,955,707,185
Georgia	43,861	\$ 7,042,536,567
Michigan	41,900	\$ 6,605,018,124
Nevada	36,321	\$ 6,214,337,553
New York	33,204	\$ 6,361,394,870
North Carolina	41,625	\$ 6,629,619,203
Ohio	42,769	\$ 6,783,610,663
Pennsylvania	40,996	\$ 6,646,750,168
Texas	44,340	\$ 7,128,132,155
West Virginia	34,324	\$ 5,575,422,922
Wisconsin	40,253	\$ 6,406,250,583

* 14,000 construction jobs + jobs supported through business-to-business transactions + jobs supported by worker spending. Totals differ due to jurisdictional differences in labor costs, etc. See Methodology for more details. Each data center is a hub of durable economic growth. In addition to new construction jobs, thousands of additional jobs will be supported in adjacent and related sectors, and more will be supported through an overall increase in local economic activity. All of this stems from data center investments. We estimate the **annual economic impacts** of operations for a single 5GW data center to be:



80 employees per 100MW of power, equaling **4,000 employees total**



\$27.97 billion in cost of revenue and operating expenses

Estimating \$40 billion in annual revenue⁵ and using 2028 dollars to allow for construction, OpenAI calculates the following annual impacts:

State	Net new jobs created/supported*	Growth in GDP
Arizona	46,595	\$ 19,667,170,624
California	36,371	\$ 17,991,414,075
Georgia	46,404	\$ 19,376,372,902
Michigan	48,720	\$ 19,334,237,823
Nevada	35,730	\$ 17,706,285,785
New York	37,314	\$ 19,926,313,370
North Carolina	43,391	\$ 19,434,623,329
Ohio	41,050	\$ 18,384,464,952
Pennsylvania	42,130	\$ 19,148,832,827
Texas	48,279	\$ 20,396,059,524
West Virginia	31,671	\$ 16,186,312,913
Wisconsin	38,512	\$ 17,725,148,272

* 4,000 jobs + jobs supported through business-to-business transactions such as power, utilities and building operations + jobs supported by worker spending. Totals differ due to jurisdictional differences in labor costs, etc. See Methodology for more details.

⁵ OpenAI internal analysis

The CHIPS Act has been a strong first step toward onshoring leading-edge semiconductor manufacturing. Construction of new manufacturing facilities to boost computing power already is driving growth in US GDP,⁶ but this is just one front in the required forward movement on infrastructure – the next front is unprecedented investment in data centers and power, propelled by policies that support new energy and data center capacity.

Who will control the future of AI is the urgent question of our time. The rapid progress being made means that we face a strategic choice about what kind of world we are going to live in – one in which the US and allied nations advance a global AI that spreads the technology's benefits and opens access to it, or one in which China and other nations that don't share our values use AI to cement and expand their power?

⁶ Bloomberg, Aug. 22, 2024

China's Infrastructure Surge At-a-Glance

The US currently has a lead in AI development, but continued leadership is far from guaranteed. Authoritarian governments the world over are willing to spend enormous amounts of money to catch up and ultimately overtake us. The People's Republic of China <u>aims to be the global leader in AI by 2030</u>.

China's AI ecosystem

- China already counts more than 230 LLMs, more than 180 of which have been approved for public use by the government.
- Notable GPT-4o level AI models include: Alibaba's Qwen2, 01AI Yi-34b, SenseTime 5.5, WuDao, and Baidu Ernie 4.0. DeepSeek-Coder-V2 outperforms GPT-4 Turbo on evals.
- These models excel at Chinese language tasks.

Hallmarks of China's infrastructure build

- Recently approved 11 nuclear reactors across five sites an investment of at least 220 billion yuan (\$31 billion), with construction expected to take about five years. More nuclear reactors under construction than any other nation in the world: 10 new reactors approved per year for each of the last two years.⁷
- 17 AI Pilot Zones to help grow its AI industry via financial support and favorable local regulation.
- For its "Eastern Data and Western Computing" project, a fully integrated national computing network, eight national computing power hubs planned to enable "supercomputing-as-a-service", providing more efficient access to advanced compute.
- Its Digital Silk Road initiative supported the development of 155 AI-related projects in 64 countries between 2000 and 2017.⁸
- The initiative also supports "Luban Workshops" vocational training program to develop IT talent across the Global South, including 30 workshops in 25 countries between 2016-2023.
- Through Safe City/Smart City, Huawei, ZTE Corporation, Hikvision, Dahua, Alibaba and others deploy AI to make city services more efficient, focusing on improvements to traffic flow, logistics, law enforcement and more.

China's compute capacity goals

- China is #2 in global compute capacity behind the US.
- On target to hit 300 EFLOPS by 2025.

⁷ Bloomberg, Aug. 19, 2024

⁸ RAND

Data Center Impacts on Jobs and GDP

Unprecedented investment is required for the US to secure its economic and national security. This investment will in turn yield economic benefits at a scale and speed not seen since the New Deal nearly a century ago. The jobs and GDP calculations below only begin to reveal the magnitude of this transformation since they don't include construction of new energy sources or actual semiconductor manufacturing.

Each data center is a hub of durable economic growth. In addition to new construction jobs, thousands of additional jobs will be supported in adjacent and related sectors, and more will be supported through an overall increase in local economic activity. All of this stems from data center investments. Based on our internal analysis, the sample states below would see the following impacts from construction of one 5GW data center:

For the economic impacts of construction of one 5GW data center:



30 million square feet



14,000 construction workers



2 million GPUs



\$100 billion in investment



\$40 billion in annual revenue

For the annual economic impacts of operations for a single 5GW data center:



80 employees per 100MW of power, equaling 4,000 employees total



\$27.97 billion in cost of revenue and operating expenses⁹



An estimated \$40 billion in annual revenue¹⁰



2028 dollars to allow for time for construction

Arizona

a a	Supports 7,127 jobs in the community	21,828 jobs through spending
14,000 NEW CONSTRUCTION JOBS	Totaling 42,955 jobs created and supporte	ed
	Altogether driving \$5,299,407,046 in labor	income
	Altogether driving \$6,908,848,125 in GDP	
8	Supports 26,016 jobs in the community	16,580 jobs through spending
4,000 NEW DATA CENTER JOBS	Totaling 46,596 jobs created and supporte	ed
	Altogether driving \$4,105,372,491 in labor income	
	Altogether driving \$19,667,170,624 in GDI	5

California

<u> </u>	Supports 6,469 jobs in the community	17,859 jobs through spending
ST.	Totaling 38,328 jobs created and supporte	ed
14,000 NEW CONSTRUCTION	Altogether driving \$5,360,948,132 in labor income	
JOBS	Altogether driving \$6,955,707,185 in GDP	
4,000 NEW DATA CENTER	Supports 19,883 jobs in the community	12,487 jobs through spending
	Totaling 36,3710jobs created and supported	
	Altogether driving \$3,798,627,358 in labor income	
JOBS	Altogether driving \$17,991,414,075 in GDF	0

Georgia

Q. (J.	Supports 8,291 jobs in the community	21,570 jobs through spending
14,000 NEW CONSTRUCTION	Totaling 43,861 jobs created and supporte	ed
	Altogether driving \$5,343,820,222 in labor	income
JOBS	Altogether driving \$7,042,536,567 in GDP	
ß	Supports 26,794 jobs in the community	15,610 jobs through spending
Ê	Totaling 46,404 jobs created and supporte	ed
4,000 NEW DATA CENTER JOBS	Altogether driving \$3,953,811,509 in labor income	
	Altogether driving \$19,376,372,902 in GDI	5

Michigan

	Supports 6,852 jobs in the community	21,048 jobs through spending
	Totaling 41,900 jobs created and supporte	ed
14,000 NEW CONSTRUCTION	Altogether driving \$5,243,794,293 in labor	income
JOBS	Altogether driving \$6,605,018,124 in GDP	
8	Supports 28,137 jobs in the community	16,583 jobs through spending
4,000 NEW DATA CENTER	Totaling 48,720 jobs created and supporte	ed
	Altogether driving \$4,240,891,539 in labor income	
JOBS	Altogether driving \$19,334,237,823 in GDF)

Nevada

Q. (K)	Supports 5,654 jobs in the community	16,667 jobs through spending
14,000 NEW CONSTRUCTION JOBS	Totaling 36,321 jobs created and support	ed
	Altogether driving \$4,848,326,114 in labor income	
	Altogether driving \$6,214,337,553 in GDP	
8	Supports 21,704 jobs in the community	10,026 jobs through spending
4,000 NEW DATA CENTER JOBS	Totaling 35,730 jobs created and supporte	ed
	Altogether driving \$2,982,962,556 in labor income	
	Altogether driving \$17,706,285,785 in GDI	2

New York

S. B	Supports 4,798 jobs in the community	14,406 jobs through spending
14,000 NEW CONSTRUCTION JOBS	Totaling 33,204 jobs created and supporte	ed
	Altogether driving \$5,038,954,668 in labor income	
	Altogether driving \$6,335,283,722 in GDP	
A	Supports 20,018 jobs in the community	13,296 jobs through spending
4,000 NEW DATA CENTER	Totaling 37,314 jobs created and supporte	ed
	Altogether driving \$4,732,634,953 in labor income	
JOBS	Altogether driving \$19,926,313,370 in GDF)

North Carolina		
	Supports 8,067 jobs in the community	19,558 jobs through spending
S S	Totaling 41,625 jobs created and supported	
14,000 NEW CONSTRUCTION	Altogether driving \$5,174,063,070 in labor income	
JOBS	Altogether driving \$6,599,133,242 in GDP	
8	Supports 24,793 jobs in the community	14,598 jobs through spending
4,000 NEW DATA CENTER	Totaling 43,391 jobs created and supported	
	Altogether driving \$3,959,860,878 in labor income	
JOBS	Altogether driving \$19,434,623,329 in GD	P

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<u> </u>	Supports 7,237 jobs in the community	21,531 jobs through spending
14,000 NEW CONSTRUCTION JOBS	Totaling 42,769 jobs created and supporte	ed
	Altogether driving \$5,219,380,379 in labor income	
	Altogether driving \$6,783,610,663 in GDP	
A	Supports 23,572 jobs in the community	13,477 jobs through spending
4,000 NEW DATA CENTER	Totaling 41,050 jobs created and supported	
	Altogether driving \$3,355,222,269 in labor income	
JOBS	Altogether driving \$18,384,464,952 in GDP	

Pennsylvania		
A W	Supports 6,463 jobs in the community	20,533 jobs through spending
ST.	Totaling 40,996 jobs created and supported	
14,000 NEW CONSTRUCTION	Altogether driving \$5,328,712,024 in labor income	
JOBS	Altogether driving \$6,646,750,168 in GDP	
8	Supports 22,732 jobs in the community	15,398 jobs through spending
4,000 NEW DATA CENTER	Totaling 42,130 jobs created and supported	
	Altogether driving \$4,087,935,836 in labor income	
JOBS	Altogether driving \$19,148,832,827 in GD	P

Texas	

Телае			
14,000 NEW CONSTRUCTION JOBS	Supports 8,378 jobs in the community	21,962 jobs through spending	
	Totaling 44,340 jobs created and supported		
	Altogether driving \$5,454,255,837 in labor income		
	Altogether driving \$7,128,132,155 in GDP		
4,000 NEW DATA CENTER JOBS	Supports 27,933 jobs in the community	16,346 jobs through spending	
	Totaling 48,279 jobs created and supporte	ed	
	Altogether driving \$4,154,308,157 in labor income		
	Altogether driving \$20,396,059,524 in GDF)	

West Virginia			
14,000 NEW CONSTRUCTION JOBS	Supports 5,180 jobs in the community	15,144 jobs through spending	
	Totaling 34,324 jobs created and supported		
	Altogether driving \$4,595,664,845 in labor income		
	Altogether driving \$5,575,422,922 in GDP		
4,000 NEW DATA CENTER JOBS	Supports 19,706 jobs in the community	7,965 jobs through spending	
	Totaling 31,671 jobs created and supported		
	Altogether driving \$2,519,169,092 in labor income		
	Altogether driving \$16,186,312,913 in GD	D	

Wisconsin

14,000 NEW CONSTRUCTION JOBS	Supports 6,730 jobs in the community	19,523 jobs through spending	
	Totaling 40,253 jobs created and supported		
	Altogether driving \$5,107,814,872 in labor income		
	Altogether driving \$6,406,250,583 in GDP		
4,000 NEW DATA CENTER JOBS	Supports 23,051 jobs in the community	11,461 jobs through spending	
	Totaling 38,512 jobs created and supported		
	Altogether driving \$3,076,909,505 in labor income		
	Altogether driving \$17,725,148,272 in GDF)	

Conclusion

The infrastructure build needed to sustain the US edge on AI development is the kind of visionary undertaking for which the country is uniquely known and equipped to execute – a massive effort shaped by democratic values and designed to broadly distribute economic benefits. In contrast, China's top-down, centralized AI infrastructure strategy presents a real and competitive alternative shaped by autocratic values that would deploy the technology and dole out the benefits in ways that cement its own influence.

The US can only meet this challenge through the kind of partnership between government and industry that creates conditions at home – attracting investment and spurring rapid construction – to enable us to build tomorrow's infrastructure today.

Methodology

The economic impact analysis included in this report does not account for the building of any newly required energy infrastructure or semiconductor manufacturing that would occur d to support new data centers – meaning the economic impact estimates in this report are intentionally low.

To calculate economic impacts, this report uses an input-output model developed by IMPLAN.¹¹ IMPLAN's model is designed to capture all monetary market transactions between industries in a given time period. The resulting mathematical formulae allow for examinations of the effects of a change in one or several economic activities on an entire economy (impact analysis). For more information on IMPLAN, and their assumptions made as part of their input-output analyses, refer to the articles on Input-Output Analysis and Assumptions and Detailed Key Assumptions of IMPLAN & Input- Output Analysis.

Based on IMPLAN's input-output tables, a set of multipliers that reflects the capital investments and operating expenditures from potential data centers were created to derive GDP, employment and labor income estimates. All operating expense categories were included in GDP, Labor Income and Employment calculations. For capital investments, only building construction categories were included in GDP, Labor Income and Employment calculations, using regional and industry average income data. Networking, Computer & IT Equipment, and Software were excluded from the capital investment estimates.

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At OpenAI, we're building artificial intelligence that helps people solve hard problems. By helping with the hard problems, AI can benefit the most people possible – through better healthcare and education, more scientific discoveries, improved productivity, and new tools for creativity.

¹¹ IMPLAN® model, 2022 Data, using inputs provided by the user and IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078. www.IMPLAN.com